The detailed customer service survey asks participants about their level of satisfaction during an in-store visit. Topics of inquiry are: quality of salesperson, quality of store/location, and history of client experience/purchases at that particular store.

For the next few questions, please think about the salesperson that you had the most interaction with during your visit to The Store.

## How attentive was the salesperson to your needs?

Extremely attentiveVery attentiveSomewhat attentiveA little attentiveNot at all attentiveHow understanding was the salesperson to your needs?Extremely understandingVery understandingSomewhat understandingA little understandingNot at all understanding

How respectful was the salesperson?Extremely respectfulVery respectfulSomewhat respectfulA little respectfulNot at all respectful

## How knowledgeable was the salesperson about the product(s)/service(s) in the store?

Extremely knowledgeableVery knowledgeableSomewhat knowledgeableA little knowledgeableNot at all knowledgeable
## Was the salesperson dressed professionally?

YesNoDid the salesperson offer you coupons, discounts, or other promotions?Yes
Yes No

Were your concerns addressed to your satisfaction by the salesperson?Yes C No

Why weren't your concerns addressed to your satisfaction by the salesperson?

Would you like someone from the store to follow-up with you about your concerns?Yes Co

## Please rate the cleanliness of the store.

Extremely CleanVery CleanSomewhat CleanA little CleanNot at all knowledgeable

How easy or difficult was it to navigate through the store?Very easySomewhat easyNeither easy nor difficultSomewhat difficultVery difficult

Do you think there were enough signs in the store to provide needed information on navigation?Yes

How visually appealing was the set-up of the store?Extremely appealingVery appealingSomewhat appealingA little appealingNot at all appealing

Did you purchase anything during your visit?YesNo

## What did you purchase during your visit?

$\square$ Item 1
$\square$ Item 2
$\square$ Item 3
$\square$ Item 4
$\square$ Item 5

Did you return an item during your visit?Yes C No

If you answered "yes" to the previous question and DID return an item, how much did you know about the store's return policy prior to your return?

A lotA littleNothing at all

How long were you in the store during your visit?1 to 5 minutes6 to 10 minutes11 to 30 minutes31 to 60 minutesMore than 60 minutes

## Did you wait in line during your visit?

YesNoHow many minutes did you wait in line?
1 to 5 minutes6 to 10 minutes11 to 20 minutes21 to 30 minutesMore than 30 minutes

Almost every dayA few times a weekOnce a weekOnce or twice a monthA few times a yearOnce a year or less

## Was this the closest store chain to your home?

Yes $\square$ NoWhat are the main reasons you go to this particular store? Please check all that apply.Customer serviceMore products/services offered
$\square$ Price is better
_ Less crowded
$\square$ Store layout is nicerConvenient location to workConvenient location to another locationOther (please specify)

## Overall, please rate the quality of service that you received during this visit.

$\square$ Very Good
$\square$ Good
$\square$ NeutralPoorVery Poor

How likely or unlikely is it that you will return to this store?
CVery likelySomewhat likelyNeither likely nor unlikelySomewhat unlikelyVery unlikely

## Would you recommend this store to a colleague, friend, or family member?

Yes NoIf you answered no to the previous question and would NOT recommend this store, please tell us why.

## What is your gender?

MaleFemale
## What is your age?

18 to 2526 to 3435 to 4950 to 6465 and over
## What is the highest level of education that you have achieved?

Less than high school diplomaHigh school diploma or GEDAssociates degree or trade schoolCollege degreeGraduate school degree
## What was your household income in 2006?

\$0 to \$24,999\$25,000 to \$49,999\$50,000 to \$74,999\$75,000 to \$99,999\$100,000 to \$124,999\$125,000 to \$149,999$\$ 150,000$ or more

Who in your household usually makes the primary decision for purchases?MyselfMy spouseMy parentMy son or daughterOther (please specify)

